

## Session 5B: Sustainable Planning of Industrial Parks



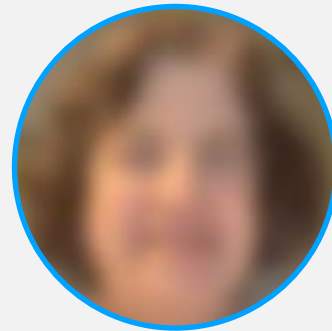
**Mohamed  
Mazen**

GIZ Egypt, Session Moderator



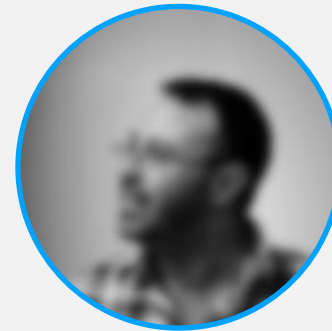
**Hannes Utikal**

Provdadis University of Applied  
Sciences Frankfurt



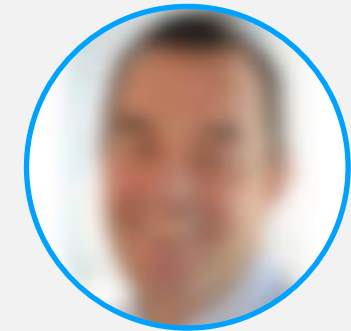
**Marian Chertow**

Yale University Center  
of Industrial Ecology



**Ahmed  
Huzayyin**

Chemonics Egypt  
Consultants



**Peter Lindlau**

Tomorrow Labs GmbH



SIA Conference Cairo 2023

CO<sub>2</sub>-footprint of chemical parks

Prof. Dr. Hannes Utikal, 07.06.2023



**Process<sup>4</sup>**  
**Sustainability**

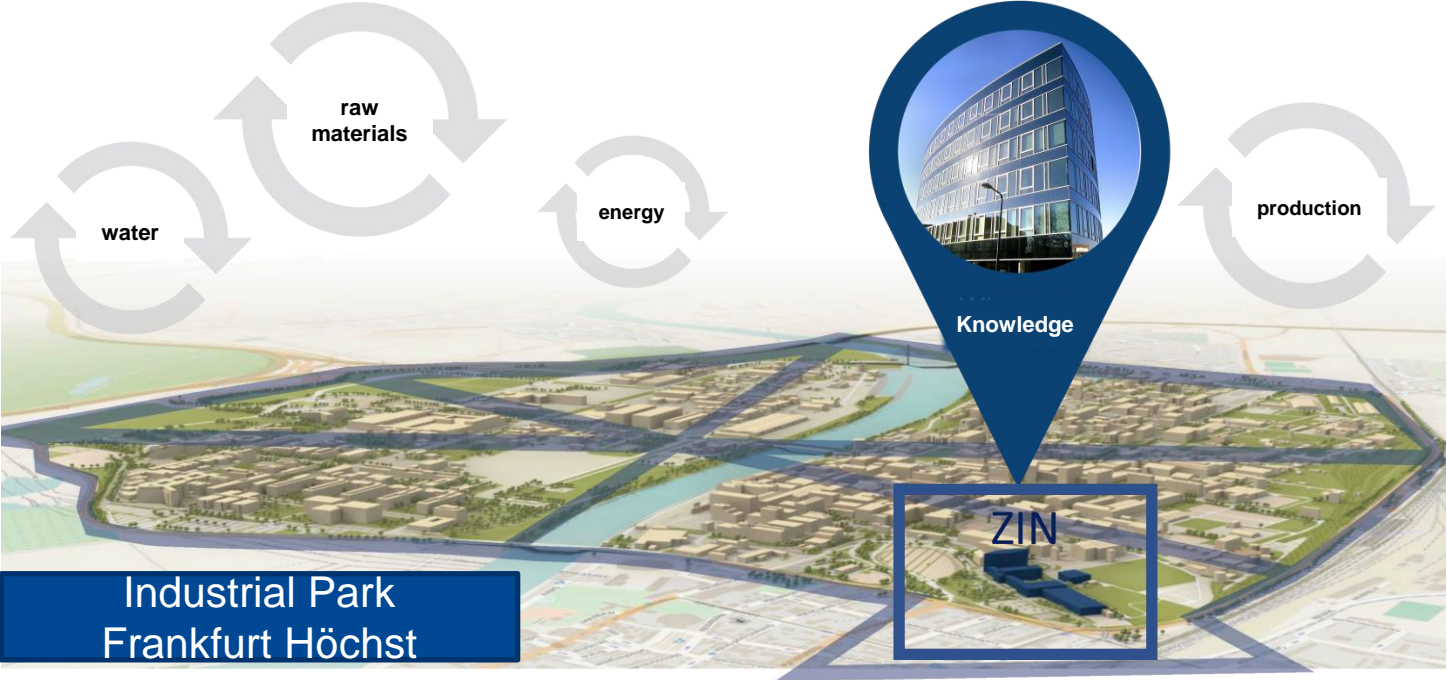
**Cluster for climate-neutral  
process industries in Hesse**

sponsored by:





# Center for Industry and Sustainability as part of the Industrial Park Frankfurt Höchst



# Joint Activity with GIZ

## Virtual Academy for the Management of Sustainable Industrial Areas



### Program

- **6 months program with a workload of 80h**
- **Blended learning concept: live online lectures, group work, reading material, individual pitch training**
- **4 modules:**
  - 1) **Exploring sustainability in industrial parks,**
  - 2) **Framing goals, KPIs and stakeholders to become an Eco Industrial Park,**
  - 3) **Designing actions across all dimensions (economic, environmental, social) towards scaling your Eco Industrial Park,**
  - 4) **Communication, implementation and monitoring**
- **Roadmap development**

### Participants

- **50+ participants** in 2021 and 2022 from 10+ countries
- **Receive a certificate upon successful participation**
- **Are introduced to relevant concepts regarding sustainable industrial area management and apply them to their specific environment in order to strengthen their practical skills**



## Sustainable Industrial Area Management

**Develop  
a transition pathway  
for your industrial area!**

## 1. The challenge: Defossilisation of the chemical industry

- a. The industrial park Frankfurt: The German chemical industry in a nutshell
- b. The cluster Process4sustainability.eu

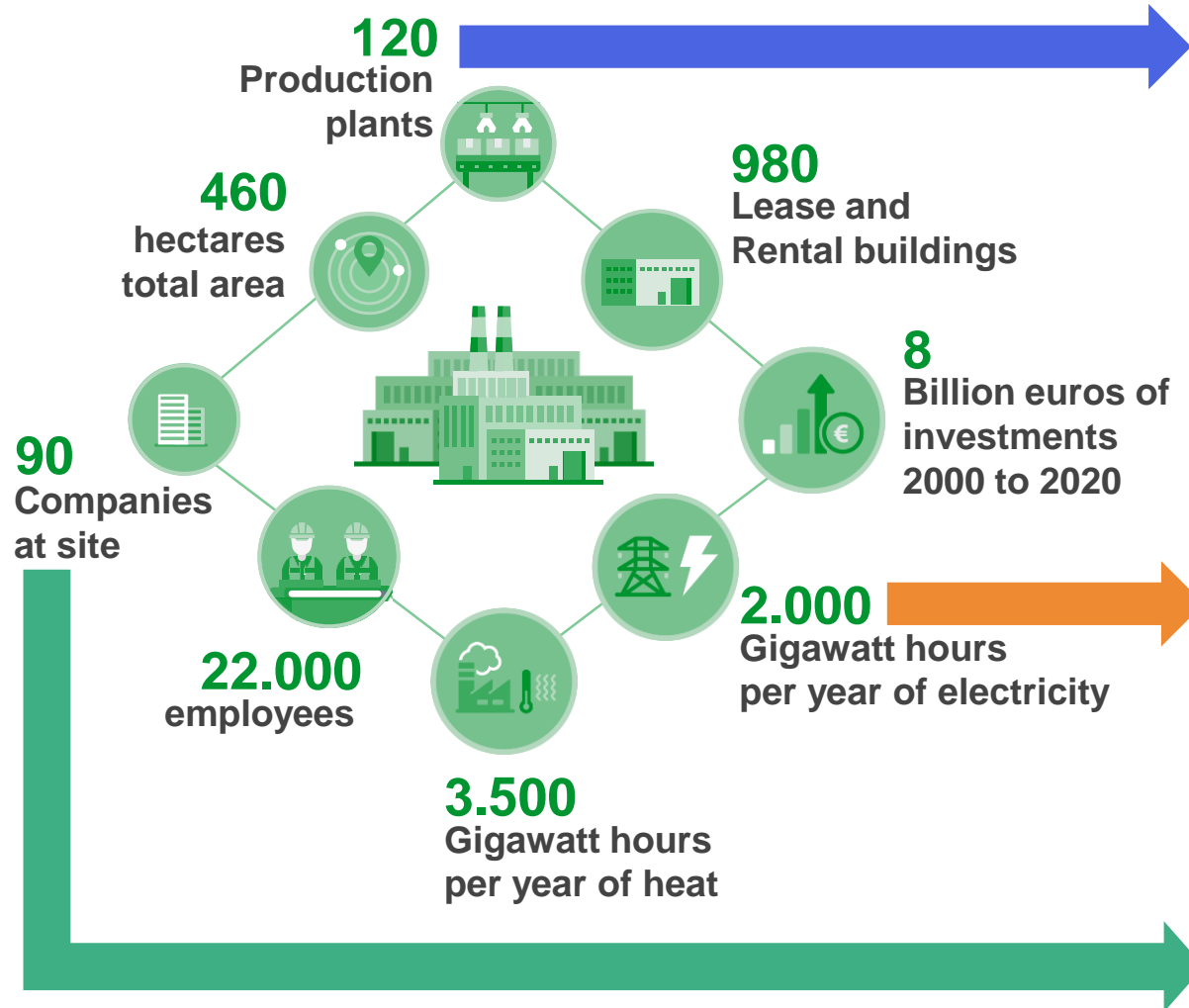
## 2. Techniques behind the development of a transformation pathway

- a. Collecting (enough) data
- b. Developing scenarios
- c. Defining relevant topics
- d. Roleplaying
- e. Identifying the main levers for change and finding analogies with other networks

## 3. A look into the future

- a. Defining work packages
- b. Additional supporting activities
- c. Creating new business opportunities

# Our industrial park in Frankfurt Höchst



„The German chemical industry in a nutshell“:

Pigments, plastics, polymers, coatings, dyes, salt, gases, energy processes, biogas, acids, alcohols, aldehydes, amines, fungicides, herbicides, insecticides, silicates, biofuels, food additives, powders, sulfur chemicals, fluorides, functional chemicals, fine chemicals, agrochemicals, enzymes, antibodies, pharmaceutical products, ...



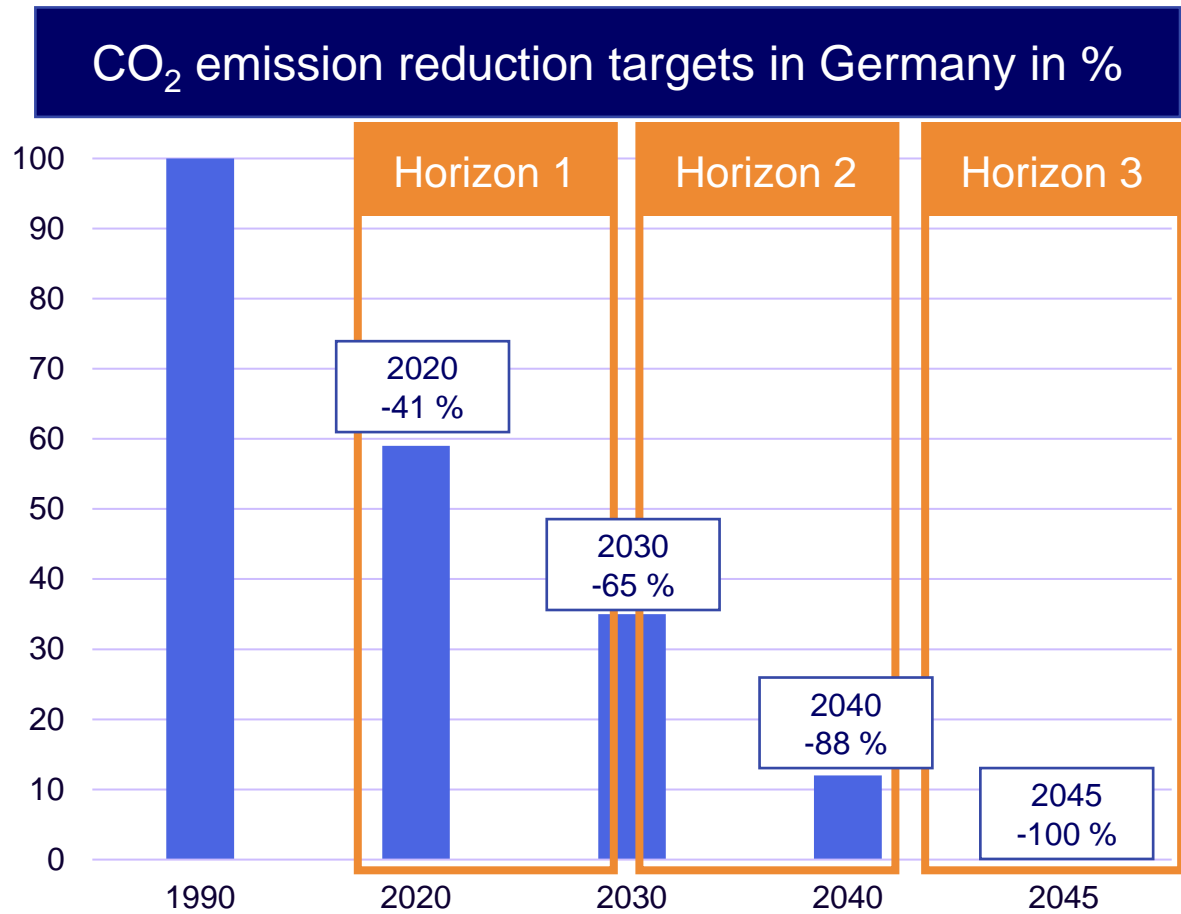
Enough to power 600k – 1 Mil. households



Potentially 90 different goals and opinions, mostly international producing companies with limited EU commitments



## How do we bring it all together?



Source: Umweltbundesamt – Klimaschutzgesetz 2021

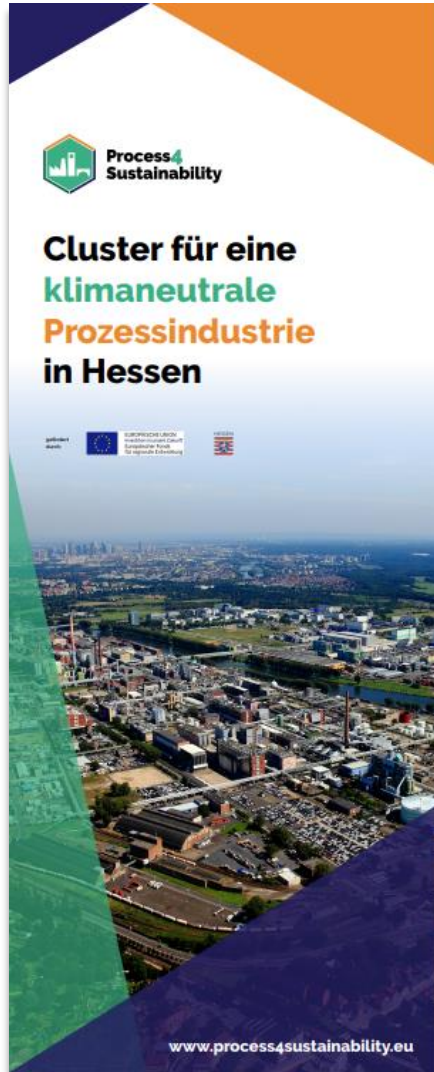
- Which reduction targets apply for the industrial park? Are we energy or chemical industry?
- How do we develop a transformation strategy while maintaining economic strength, especially during an energy crisis?
- What is the voice that speaks for all companies on site?
- What must happen in each horizon?

**Our approach:**



**Process4  
Sustainability**

# Cluster Process4Sustainability managed by the Center for Industry and Sustainability (ZIN)



**About:** Europe wants to become CO2 neutral - as early as possible, but by 2050 at the latest. The process industry and its partners are central to the success of this transformation: **together**, we can develop **new markets** through **innovative solutions**, **save energy and raw materials**, **replace fossil CO2 sources**, and increasingly **use CO2 as a resource**.

Process4Sustainability is a platform for the alliance of the willing.

**Our role:** Set-up and **management** of the **cluster and its activities**. We **translate** the goal of CO2 neutrality for individual companies and the **specific local conditions** and offer our partners practical knowledge about the **levers** of CO2 neutrality, **new markets** and **innovative business models**. We create **future markets** by connecting solution providers with the demand side.

## Founding Partners



## Solution Partners

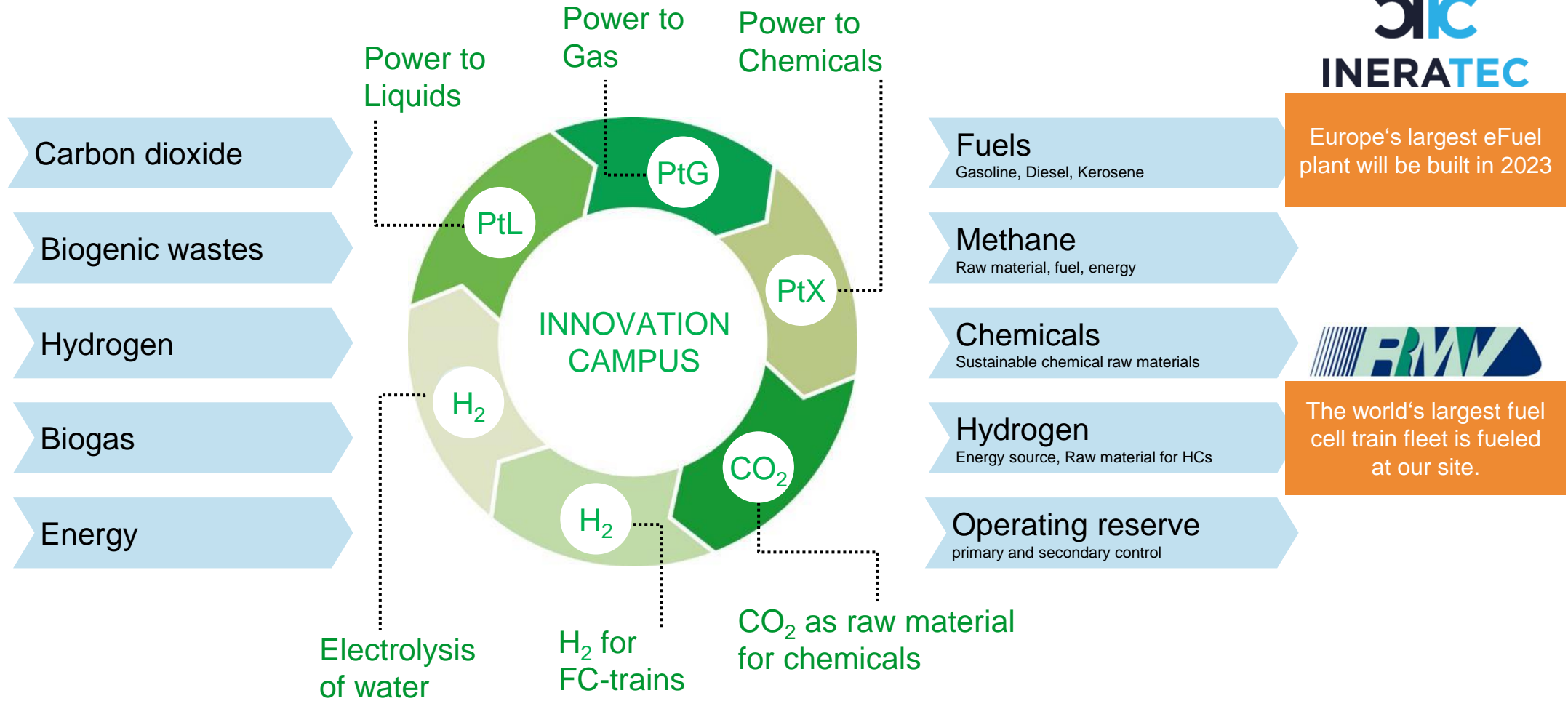


## Network Partners





# Industrial park Frankfurt Höchst as Innovation Campus



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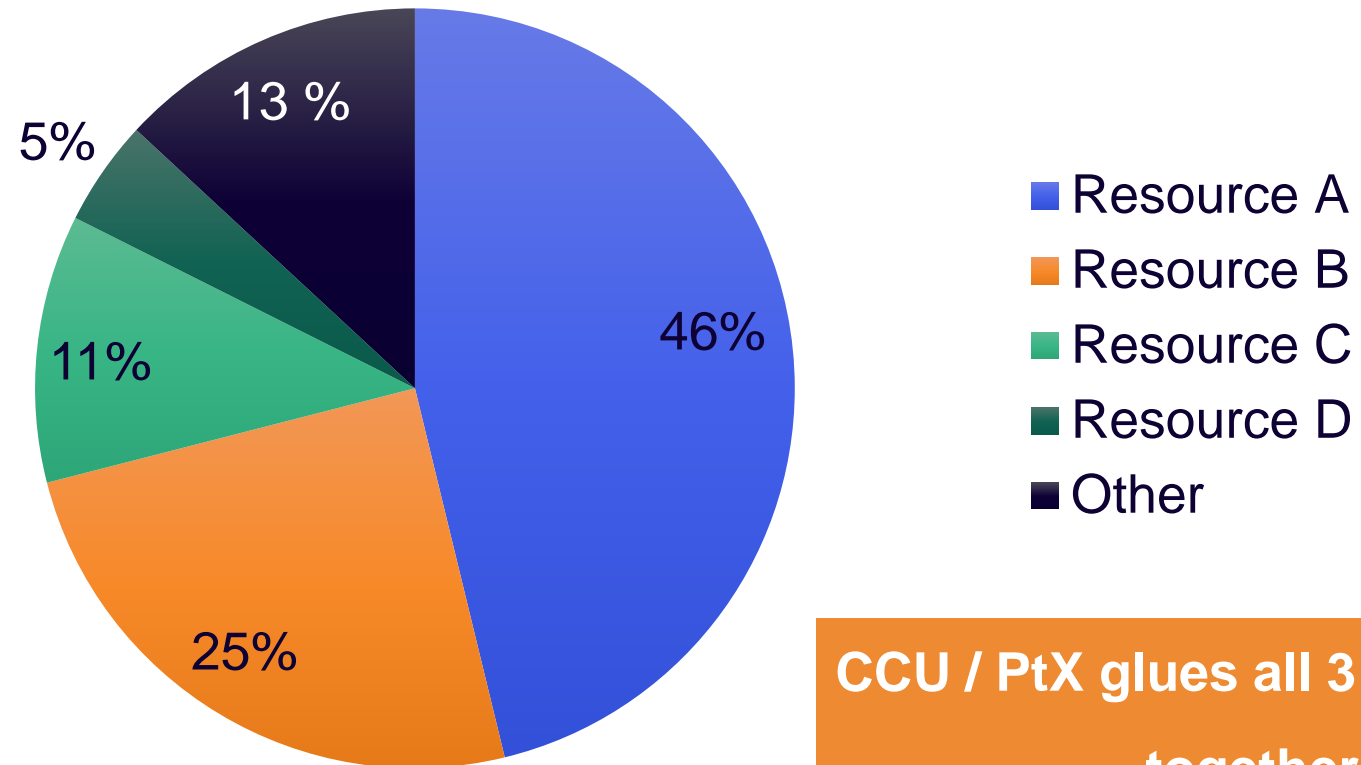
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**Estimation of Scope 1,2,3 (energy- and raw material-based emissions)  
(Energy production, energy purchase; used raw materials: CO<sub>2</sub> emissions calculated for 2021)**

**CO<sub>2</sub> over 3 scopes**

87 % of emissions can be reduced by replacing 4 resources

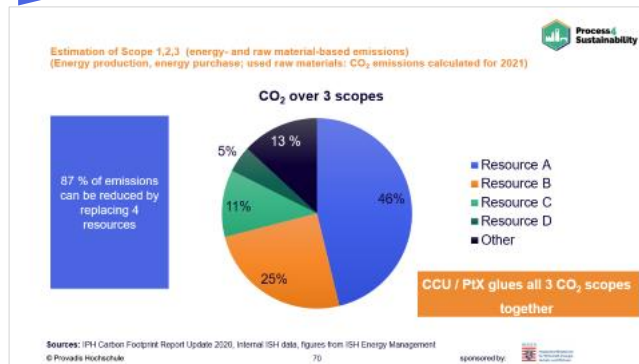


**CCU / PtX glues all 3 CO<sub>2</sub> scopes together**

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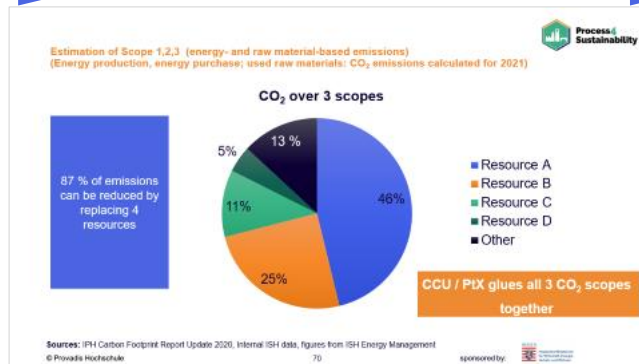
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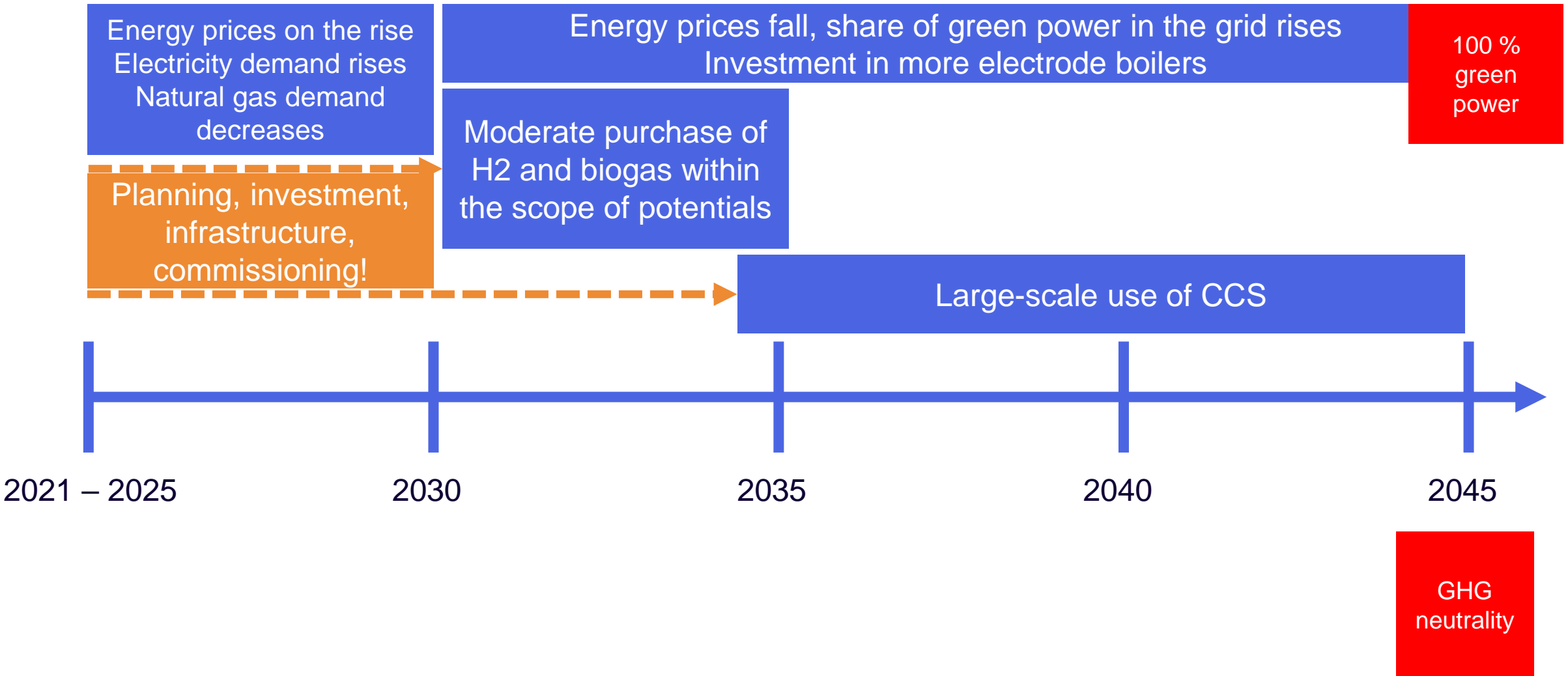
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Transformation pathway "technology mix": Focus on Scope 1 and 2 emissions, which are legally binding, we achieve CO<sub>2</sub> neutrality in 2045.



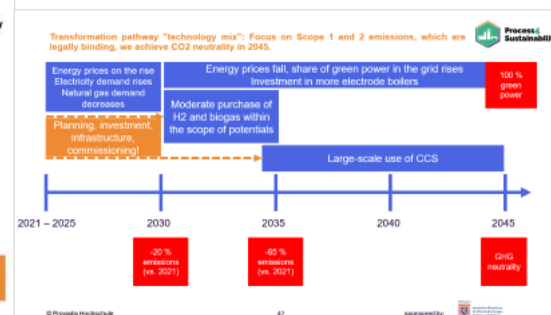
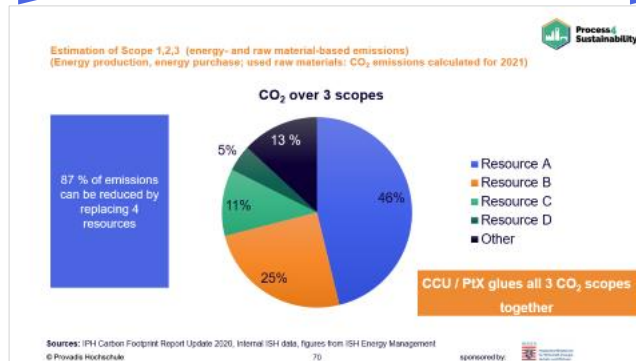
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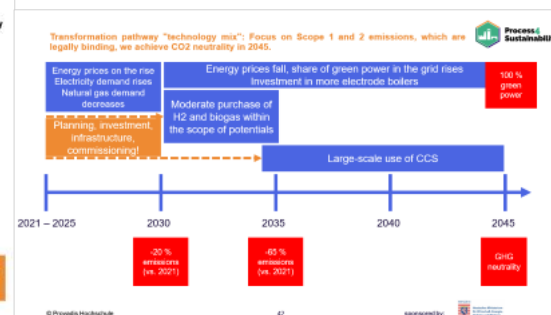
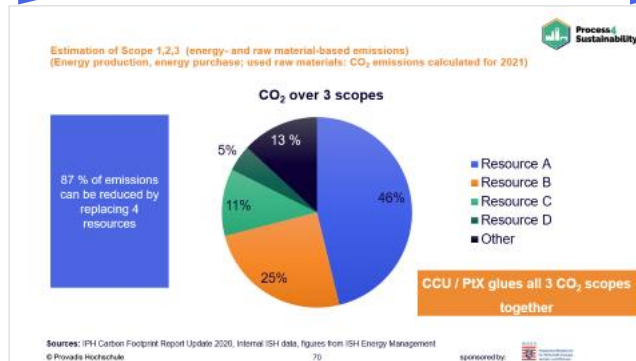
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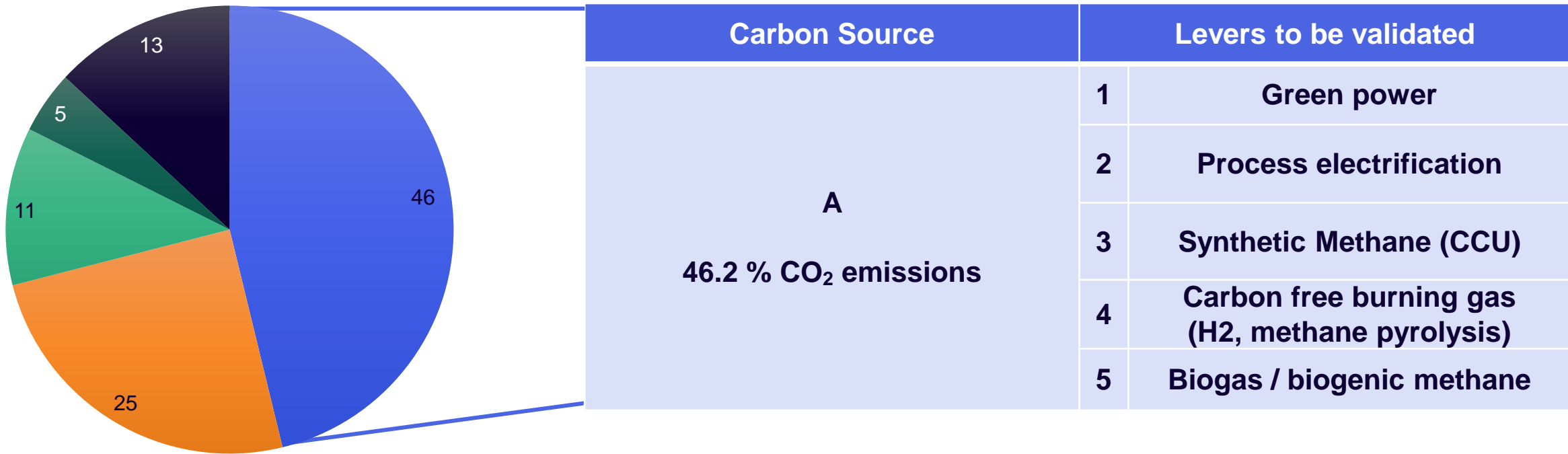
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# 12 Levers to reduce the carbon footprint of the industrial park Frankfurt Höchst Scope 1+2+3

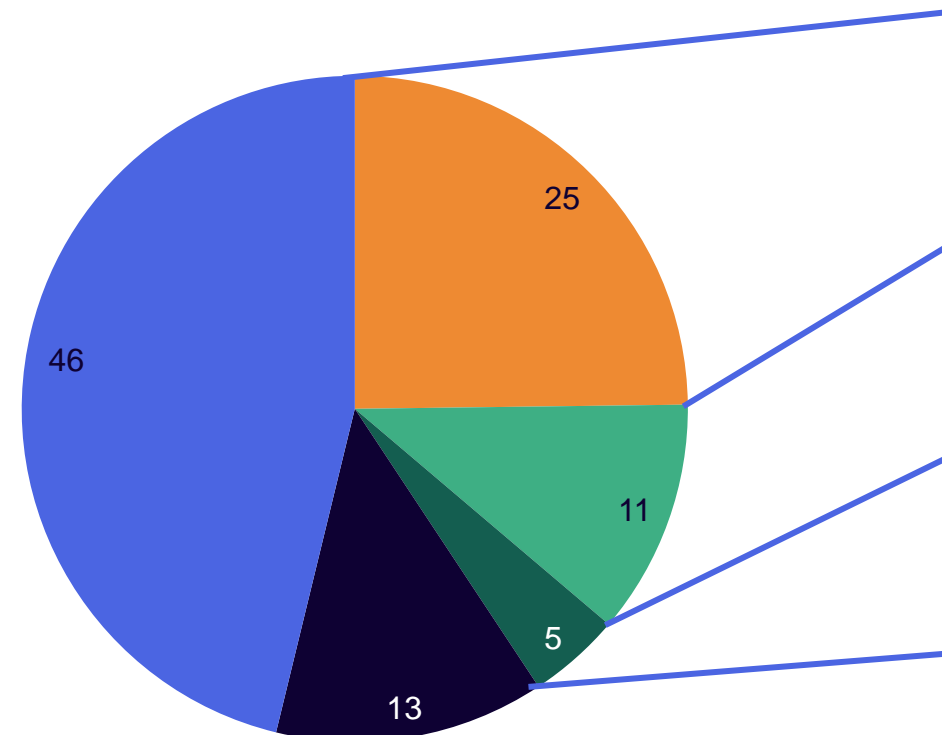
Reduction potential  
by substitution of... [%]



4 Main Carbon Sources are responsible for 87 % of total CO<sub>2</sub> emissions

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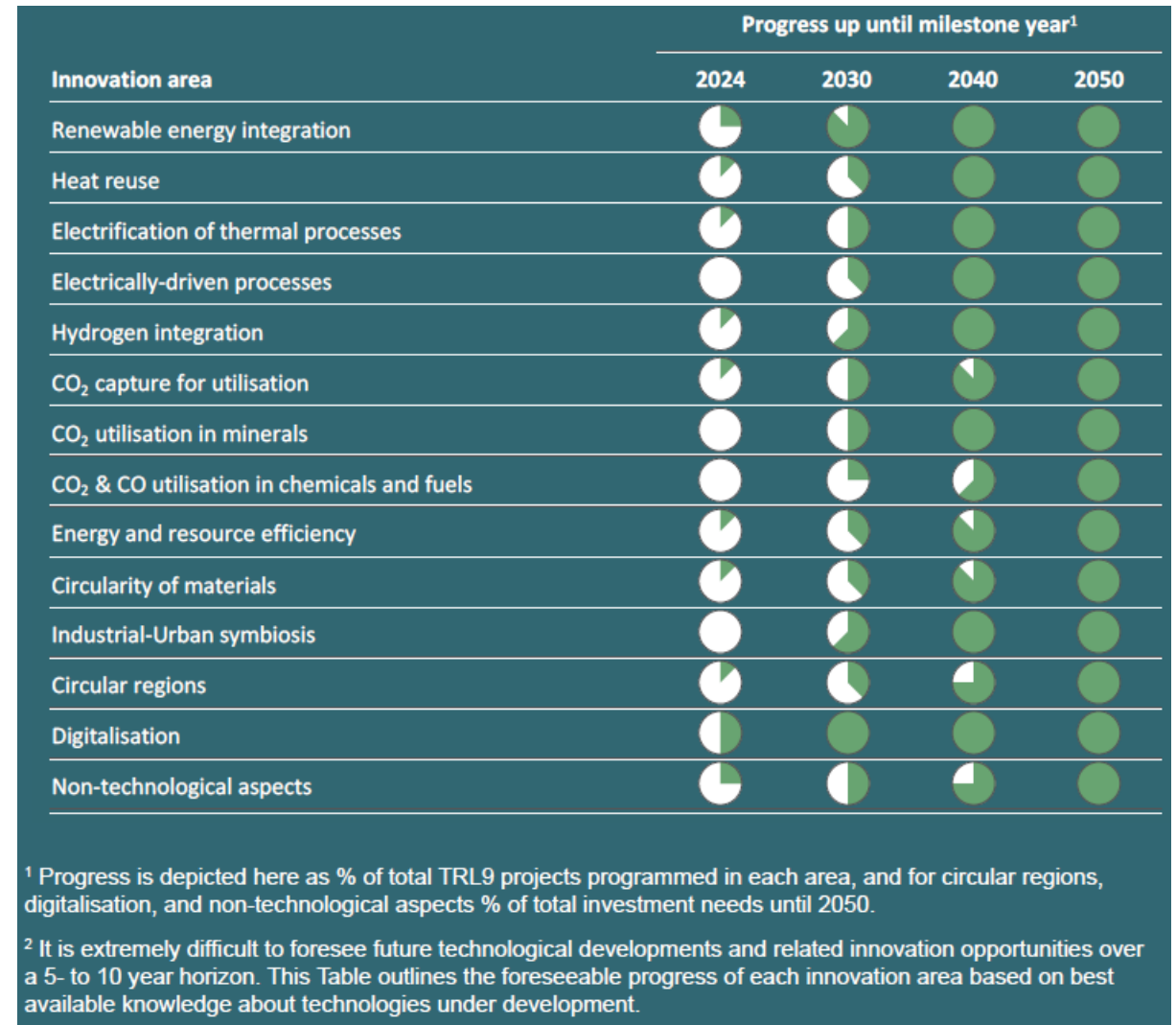
Carbon Source		Levers to be validated	
B	24.8 % CO <sub>2</sub> emissions	6	Ethylene from CO <sub>2</sub> (CCU)
		7	Plastics Recycling + Cracking
C	11.4 % CO <sub>2</sub> emissions	8	Synthetic Methanol (CCU)
		9	Methanol via biogenic compounds
D	4.5 % CO <sub>2</sub> emissions	10	Synthetic Acetic Acid from CO <sub>2</sub> (via Methanol)
Supporting Technologies		11	CCS
		12	Recycling

4 Main Carbon Sources are responsible for 87 % of total CO<sub>2</sub> emissions

There is really good literature, you don't have to re-invent the wheel!  
e.g. A.SPIRE

Scope 1 + 2	1	Green electricity
	2	Process electrification
	3	Synthetic Methane from CO2 (CCU)
	4	Carbon-free burning gases (H2, Methane pyrolysis)
	5	Biogenic Methane

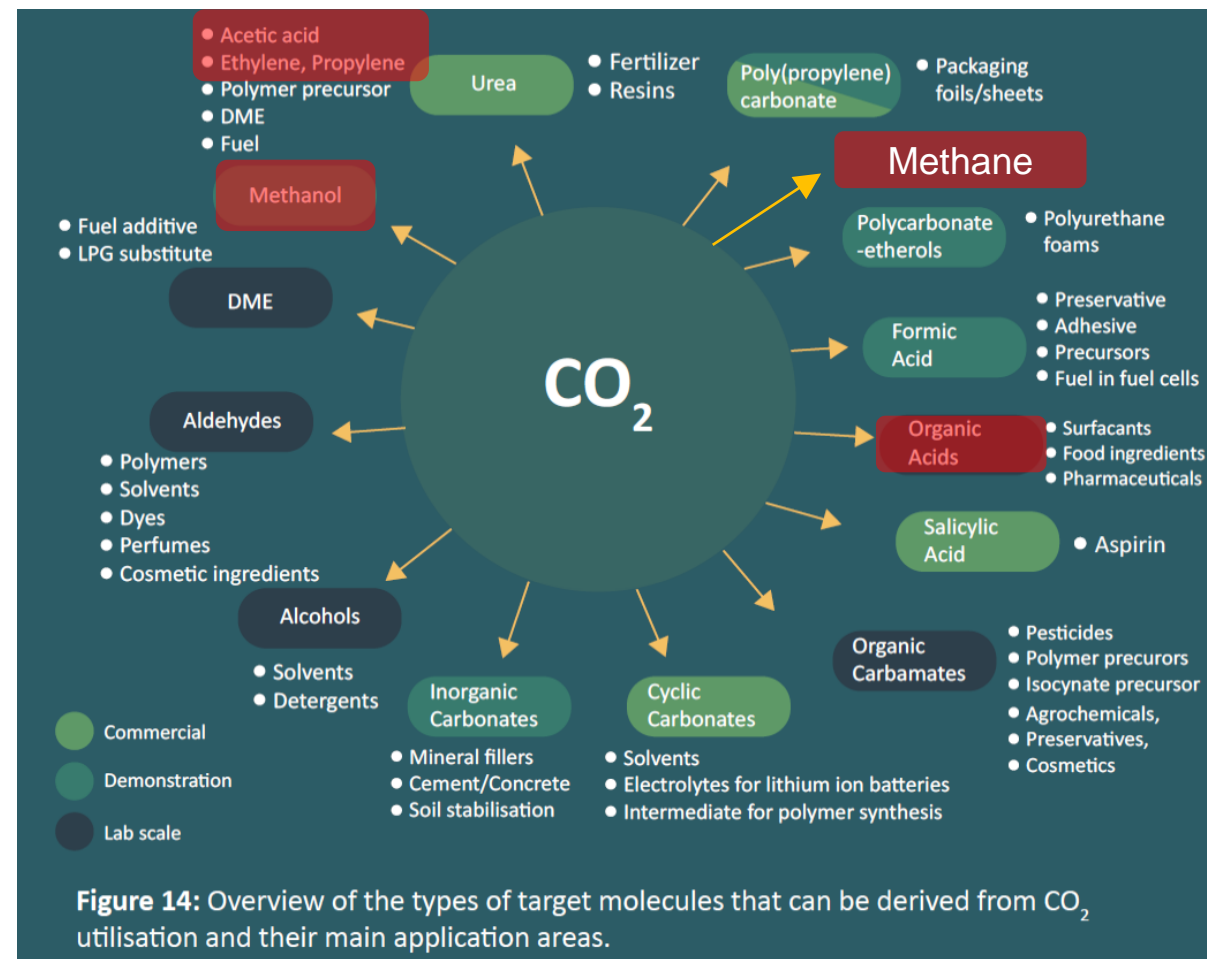
Scope 3	6	Green ethylene from CO2 (via Ethanol) (CCU)
	7	Recycling + Cracking
	8	Synthetic Methanol From CO2 or biomass (CCU)
	9	Methanol from green Ethanol
	10	Synthetic Acetic Acid from CO2 (via Methanol) (CCU)
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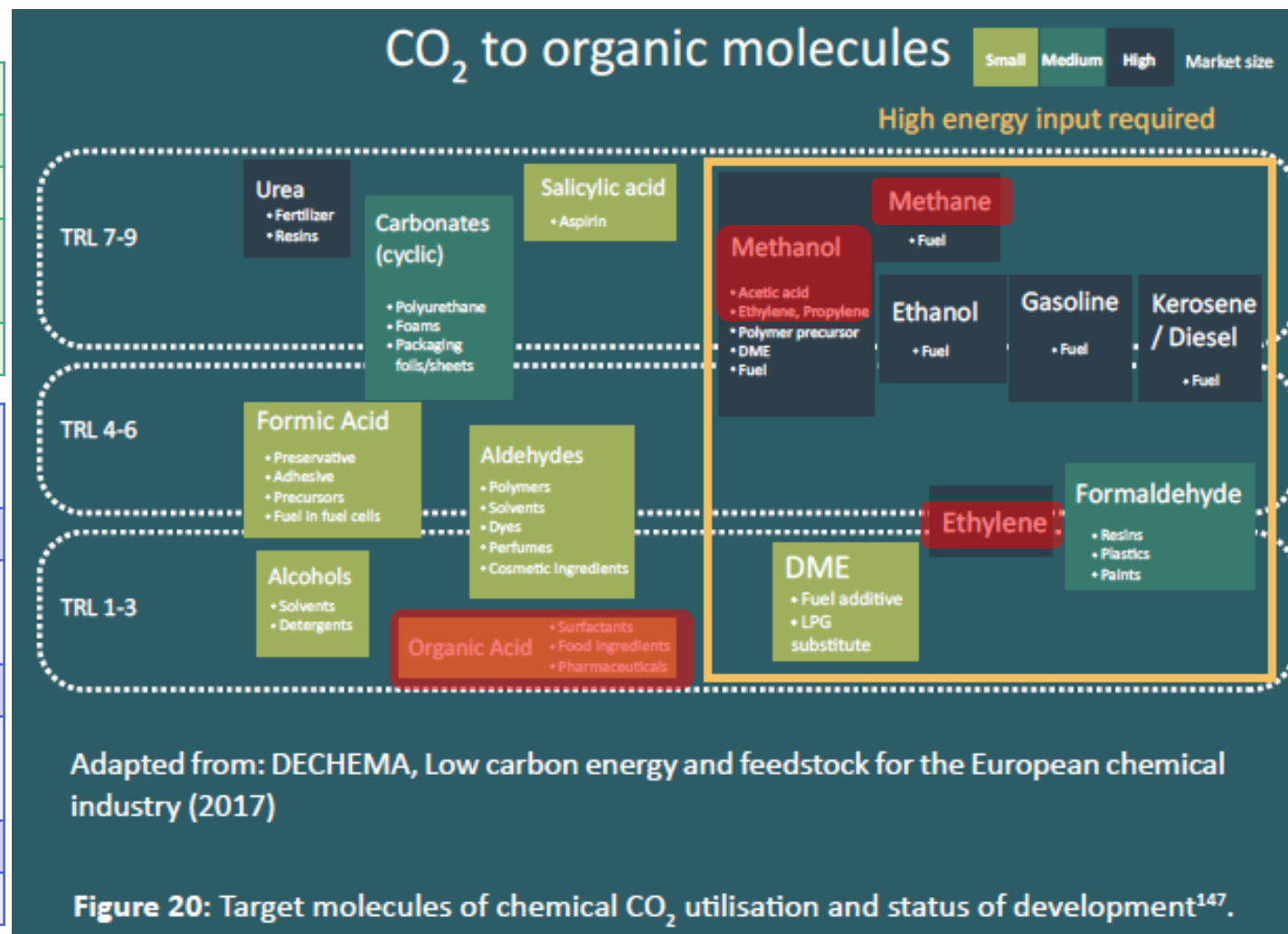
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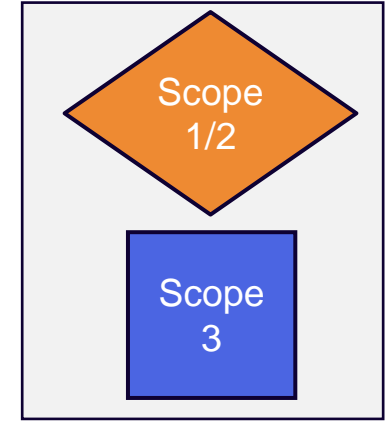
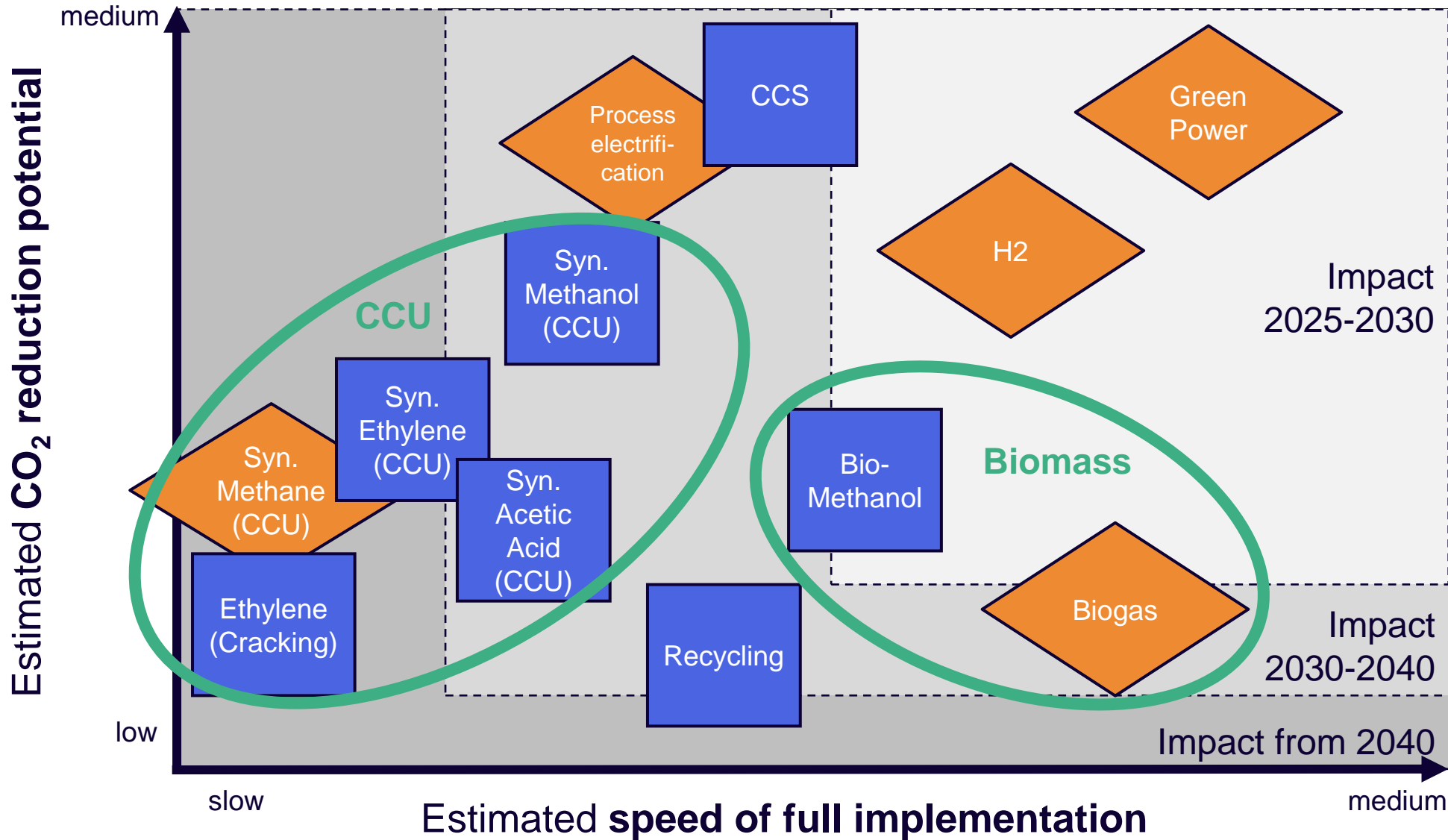
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**Fokus transformation pathway: 12 levers**  
**CO<sub>2</sub> reduction potential over speed of full implementation**



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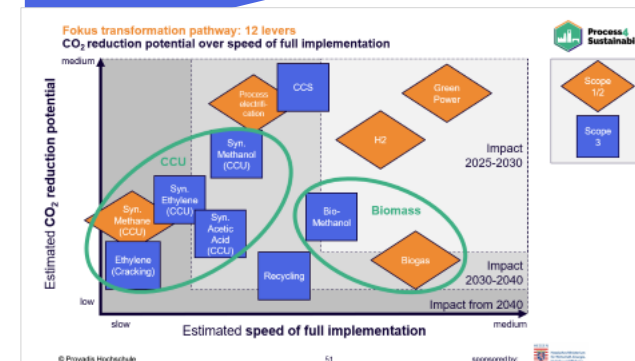
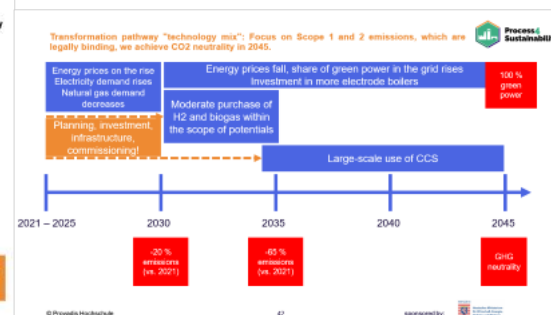
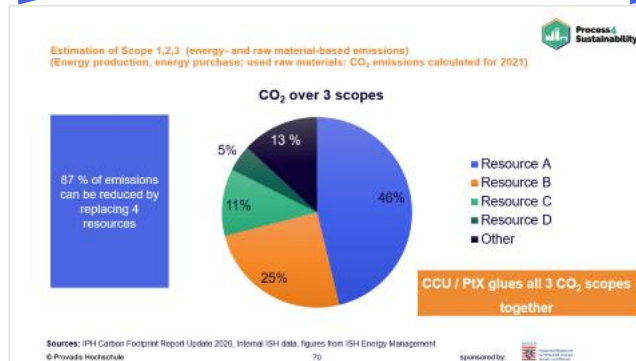
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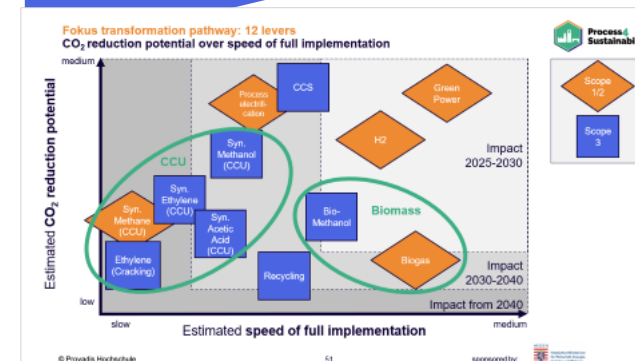
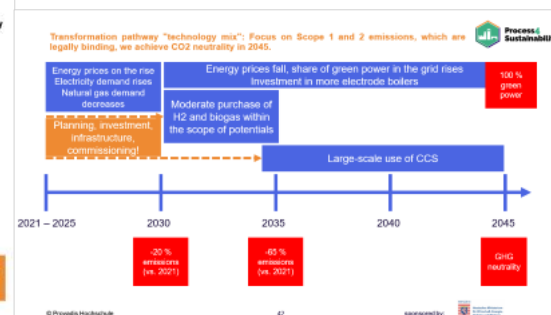
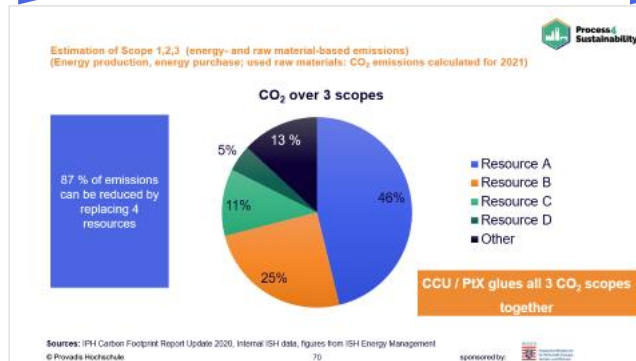
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## Define concrete work assignments

- After the installation of a mesh of filters
- Deep dive into different topics
- Who is responsible? Who needs to work together (use past questionnaires!)
- Be bold and suggest project sketches
- Next steps: partnering, funding and project development



## Work assignments Status Quo - Green Power → for self-identified lead challenge owner!

Work Package	Project need 2023+	Method	M1	M2	M3	M4
<b>A - Status Quo on site</b>	Demand	Desk Research				
	Potential	Expert interviews on site				
	Initial technological situation	Expert interviews on site				
	Energy Strategy on state level (Hesse)	Expert interviews (external)				
<b>B - Technological &amp; ecological potential</b>	Use knowledge from networks (Process4Planet; Chemistry4Climate)					
	Desk Research - PPAs, certificates, RE parks (investment and participation)					
	Expert interviews					
<b>C - Economic potential</b>	Cost	Desk Research; expert interviews				
	(Public) funding	Desk Research, networking				
	Additional markets	add on: Case studies with cluster partners, when to expect migration tendencies for production (impact analyses on increasing electricity price)				
<b>D - Social &amp; regulatory aspects</b>	Assessment by VCI (chemical industry association)	Expert interview (after Desk Research)				
	Assessment of regional stakeholders	Expert Discussion State Secretary on the Hesse Strategy				

Milestone:  
Briefing document on technology, economy, society

Milestone:  
Stakeholder communication on energy strategy



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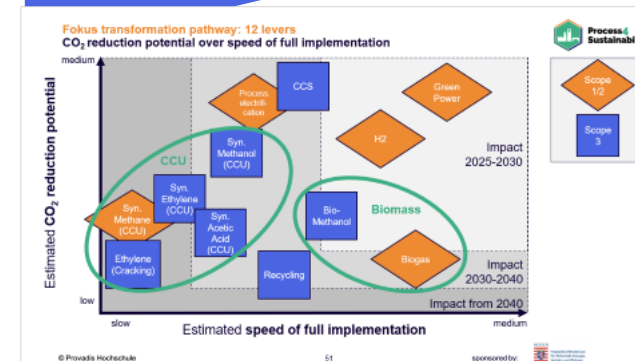
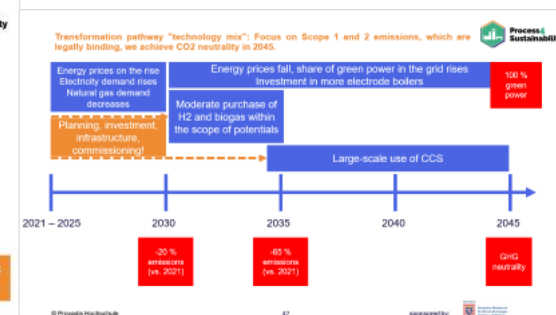
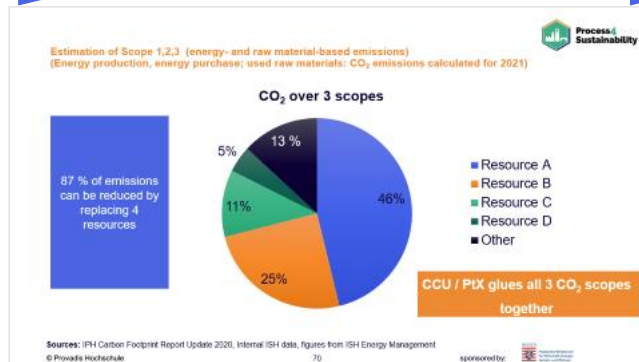
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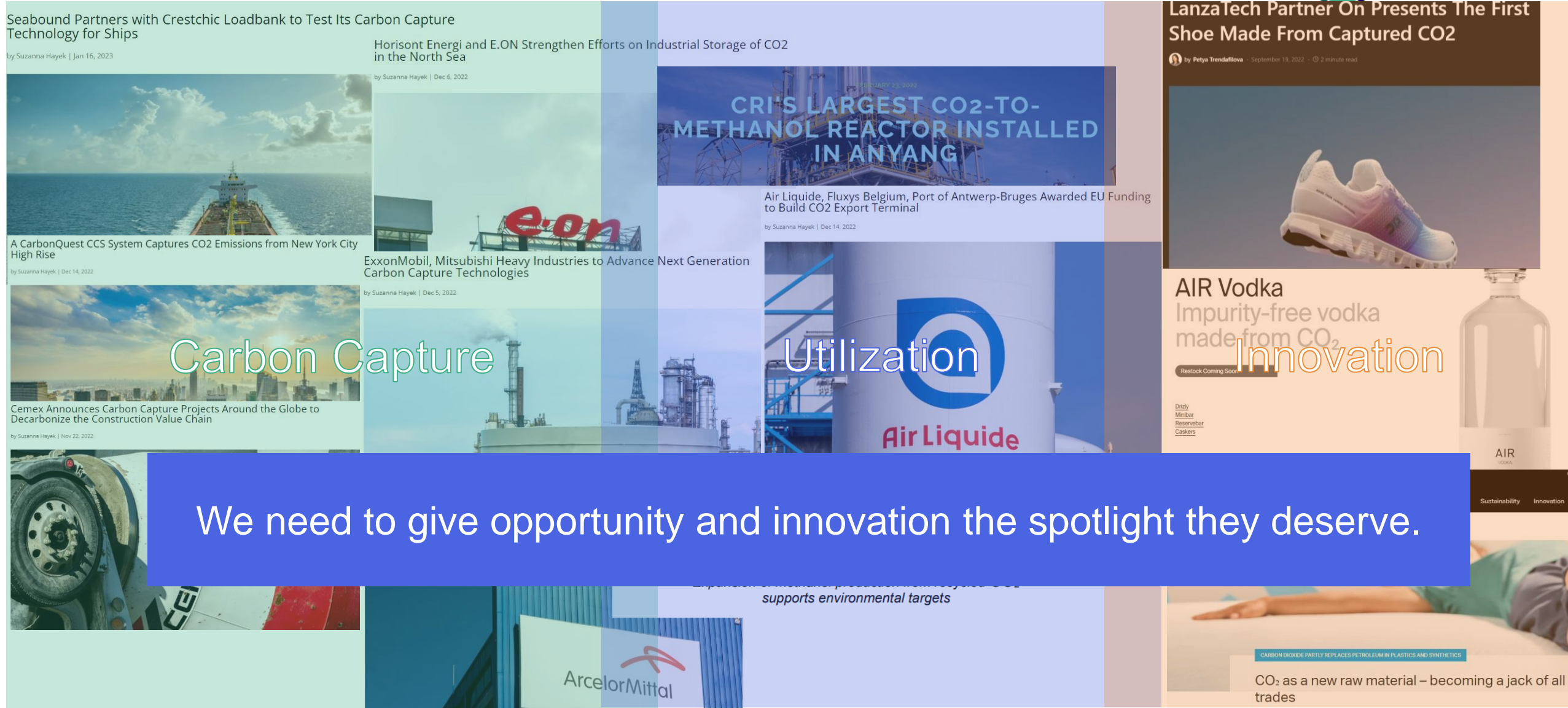


Themenpaket	Projektplanung 2022 / 2023	Methode	M1	M2	M3	M4
A - Status Quo im IPH	Bedarf	Desk Research				
	Potenzial	Expertengespräche mit ISH				
	Technologische Ausgangssituation (am IPH)	Expertengespräche mit ISH				
B - Technologisches & ökologisches Potenzial	Energiestrategie Hessen	Expertengespräche				
	Nutzung Wissen aus Netzwerken (Process4Planet, Chemistry4Climate)					
	Desk Research - PPKs, Zertifikatmodelle, EE-Parks (Investition und Teilhabe)					
C - Ökonomisches Potenzial	Experteninterviews					
	Kosten	Desk Research; Expertengespräch (ISH: Strompreisentwicklungen)				
	Öffentliche Förderung	add on: Case Studies bei P4S Unternehmen, ab wann Abwanderungstendenzen für Produktion zu erwarten ist (Auswirkungsanalysen zu steigendem Strompreis)				
D - Gesellschaftliche & regulatorische Aspekte	Zusatzmärkte					
	Einschätzung VCI	Expertengespräch Hr. Rothmeier (vorher: Desk Research)				
	Einschätzung regionaler Stakeholder	Expertengespräch Staatssekretär Hessen zur Hessenstrategie				

Mission: Briefing-Dokument zu Technologie, Ökonomie, Gesellschaft

Mission: Stakeholderkommunikation zu Energiestrategie

# Next up: carbon-based business models



Seabound Partners with Crestchic Loadbank to Test Its Carbon Capture Technology for Ships  
by Suzanna Hayek | Jan 16, 2023

Horisont Energi and E.ON Strengthen Efforts on Industrial Storage of CO2 in the North Sea  
by Suzanna Hayek | Dec 6, 2022

CRIS LARGEST CO2-TO-METHANOL REACTOR INSTALLED IN ANYANG  
JANUARY 23, 2022

Air Liquide, Fluxys Belgium, Port of Antwerp-Bruges Awarded EU Funding to Build CO2 Export Terminal  
by Suzanna Hayek | Dec 14, 2022

Lanza Tech Partner On Presents The First Shoe Made From Captured CO2  
by Petya Trendafilova | September 19, 2022 · 2 minute read

A CarbonQuest CCS System Captures CO2 Emissions from New York City High Rise  
by Suzanna Hayek | Dec 14, 2022

ExxonMobil, Mitsubishi Heavy Industries to Advance Next Generation Carbon Capture Technologies  
by Suzanna Hayek | Dec 5, 2022

AIR Vodka  
Impurity-free vodka made from CO2  
Restock Coming Soon

Dirty  
Minibar  
Reservebar  
Caskers

Cemex Announces Carbon Capture Projects Around the Globe to Decarbonize the Construction Value Chain  
by Suzanna Hayek | Nov 22, 2022

Carbon Capture

Utilization

Innovation

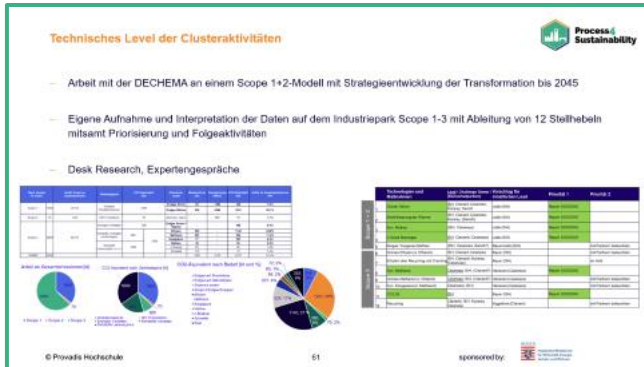
We need to give opportunity and innovation the spotlight they deserve.

supports environmental targets

ArcelorMittal

CO2 as a new raw material – becoming a jack of all trades

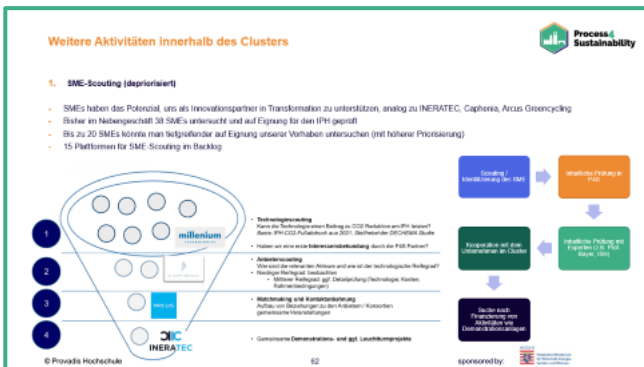
# That's not all! There is much more you can do in terms of communication, networking and business development



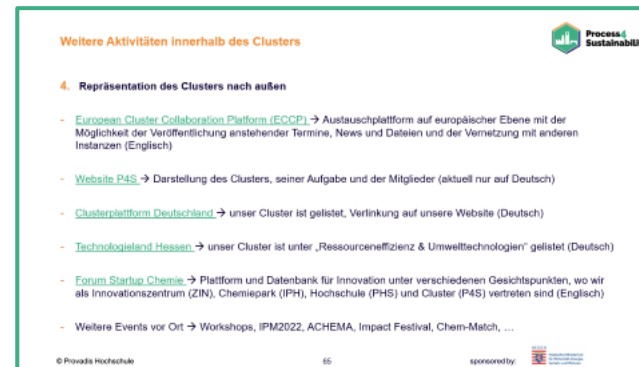
Strategy and support for transformation



Work with networks for knowledge, growth and increased influence, acceleration of your own and society's goals



Identification and acquisition of partners and solution providers (cluster growth!)



Visibility of your activities online, outreaches, formation of alliances and communities of interest























Making technology tangible; communication and good reporting is key



Funding your activities, formation of consortia, generation of benefit from your activities

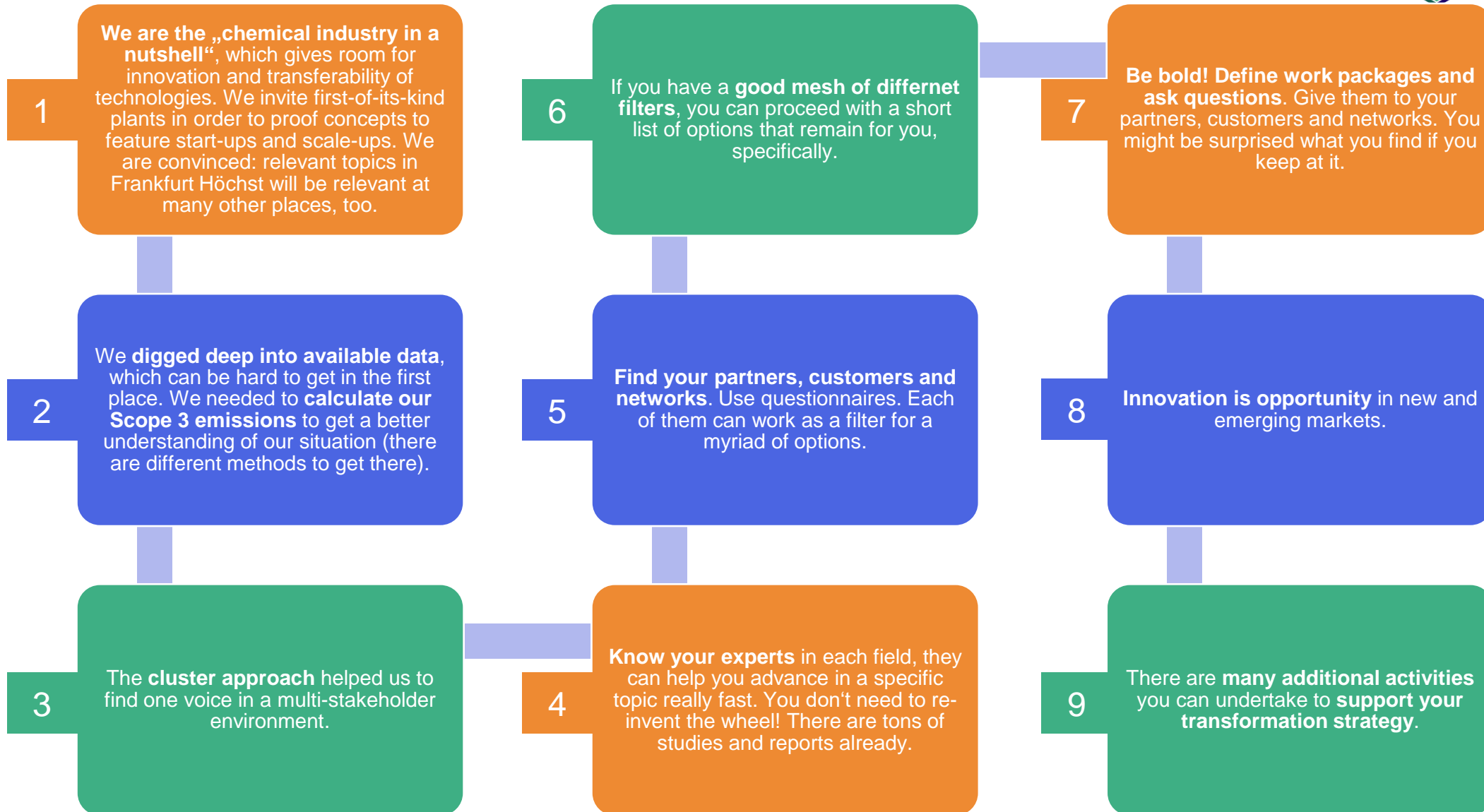


# Networking since 2021

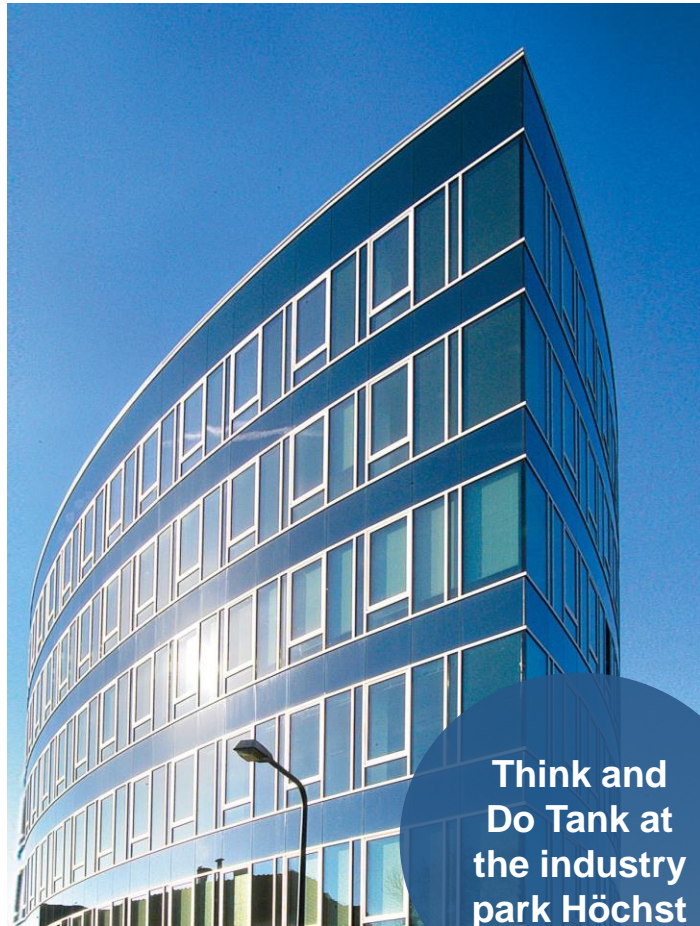
Focus groups	Funding networks	Publication networks	Associations
CCS Forum (Bellona, NGO) (membership)	EIT Manufacturing (project funding) 	Journal of Business Chemistry (publisher) 	VDI 
A.SPIRE / Processes4Planet (membership) 	Hubs4Circularity (founding member) 	CHEManager 	VDMA 
Nationaler Begleitkreis Chemisches Recycling (NBCR) (membership)	HTAI (funding partner) 	Handelsblatt 	VCI, Chemistry4Climate (activities in WG)  
Nova institute (cooperation) 		IHK 	Cluster Dekarbonisierung der Industrie (CDI) 
DECHEMA (cooperation) 		European Cluster Collaboration Platform (ECCP) 	Chemie <sup>3</sup> (HessenChemie) 
cefic (first contact) 		Impact Festival (network partner 2023) 	
giz (cooperation) 			



## Wrap-up and take-home messages







Think and  
Do Tank at  
the industry  
park Höchst

### Benefits

- Industry know-how: based at one of the largest industrial parks in Europa and collaborating closely with decision makers in the industry park: 15 + years of experience
- Context awareness: experience in adapting concepts to different contexts (e.g. managing a start-up support program in 10+ countries for more than 5 years); creating a [virtual academy with GIZ on sustainable industrial area management](#), 50+ participants since 2021
- Didactical know-how: 15+ years of experience in developing challenge-specific further education and study programs
- Blended-learning and network management experts: 10+ years of experience in managing cross-country, multi-stakeholder networks
- Professionalism: Being part of one of the leading German education providers for the chemical industry with expertise in e-technology solutions, vocational training, further education and accredited study programs.

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## Your cluster office

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